CANRA

Overview of CANNRA and Regulatory Work Related to Product Safety

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Disclosures

I do not have any external funding sources to disclose and do not take funding from the pharmaceutical, alcohol, tobacco, or cannabis industries.

While this presentation highlights some of the current regulatory work related to lab testing and product safety, the findings in this presentation do not represent an official position of CANNRA or of any of our individual member states.

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Timeline of Adult Use Cannabis Legalization, by State Year adult use Ballot measure (% support) legalization passed OR legislative passage OR legislative passage State CO WA OR AK DC ry 2014 Ballot measure (56%) Ballot measure (56%) Ballot measure (55%) January 2014 July 2014 October 2015 (through medical disy October 2016 No retail marketplace approv

| CA | 2016 | Ballot measure (56%) | January 2018 |
|----|------|----------------------|--|
| ME | 2016 | Ballot measure (50%) | October 2020 (through medical dispensaries) |
| MA | 2016 | Ballot measure (54%) | November 2018 |
| NV | 2016 | Ballot measure (54%) | July 2017 (through medical dispensaries) |
| VT | 2018 | Legislative | Expected late 2022 |
| MI | 2018 | Ballot measure (56%) | December 2019 |
| IL | 2019 | Legislative | January 2020 (through medical dispensaries) |
| AZ | 2020 | Ballot measure (60%) | January 2021 (through medical dispensaries) |
| MT | 2020 | Ballot measure (57%) | January 2022 (through medical dispensaries) |
| NJ | 2020 | Ballot measure (67%) | April 2022 |
| SD | 2020 | Ballot measure (54%) | Legalization overturned by legal challenge |
| NY | 2021 | Legislative | Expected 2022 (or later) |
| VA | 2021 | Legislative | Expected 2024 |
| NM | 2021 | Legislative | April 2022 |
| CT | 2021 | Legislative | Expected 2022 (or later) |
| RI | 2022 | Legislative | Expected 2022 (through medical dispensaries) |
| MO | 2022 | Ballot measure (53%) | Expected early in 2023 |
| MD | 2022 | Ballot measure (67%) | Expected in 2023 |
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What do regulated cannabis markets look like?

- Regulation through: Departments of health, revenue, consumer protection, alcohol/beverage control boards, or stand-alone regulatory agencies
- Licensed entities that grow, process, and sell cannabis
- · For adult use, adult-only retail stores that sell cannabis and cannabis products · Regulations for:
- Product safety, ingredients, and product testing
- Packaging and labeling
- Advertising
 Point of sale environment
- · Inspections and compliance
- Public education and stakeholder engagement
- Data monitoring
- Frequent changes to policy and procedures even in established states

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Product ingredients & product composition

Additives:

- Diluents & excipients
- · Terpenes (cannabis-derived, botanical, synthetic)
- · Generally not highly regulated

Policy levers:

- \rightarrow Thresholds for additives
- →Full ingredient disclosure
- →GRAS requirements (for foods)
- →FDA inactive ingredient list (for drugs)



• Reference lab?

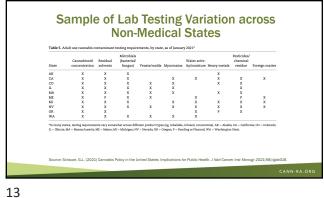
Required testing?

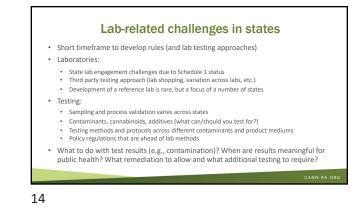
- Exists or in progress in CA, CO, LA, NY, OK, MI...
- Sampling and testing procedures:

• Medical: Required in most states (but not all) Lab accreditation (e.g., ISO/IEC 17025) required in most states

· Non-Medical: All require testing by licensed third-party labs

- Sampling approaches vary as does timing of testing. Most states batch testing; some doing finished product testing. About half states w/authority for post-market testing.
- Testing requirements:
- Vary by state (with most testing for microbial contamination, residual solvents, metals, pesticides, and cannabinoid content).

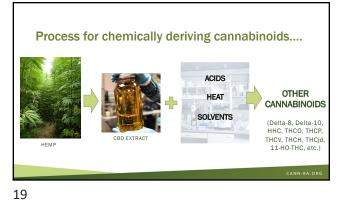
















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- CANNRA exists to facilitate discussion amongst states about cannabis regulations, best practices, differences across governmental programs regulating cannabis.
- · CANNRA has been extremely active in discussing lab testing and consumer safety issues.
- States face a range of challenges related to lab testing.
- $\,$ States vary in their testing approaches these differences can require legislative action to change/modify.
- There are areas where organizations like ASTM, USP, AOAC and others have and can support states.
- The current U.S. federal approach to hemp-derived products and novel cannabinoids poses a threat to consumer safety – regulations around lab testing are warranted.